

Foreword to 'Rapid Agile Business System Analysis'

by **Steve Romaine**

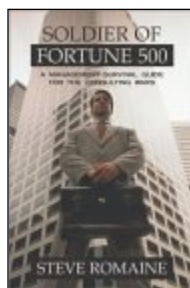
When I was first introduced to the PowerStart Approach to business system analysis, I was somewhat skeptical of its claims: Virtual elimination of scope creep; complete, accurate business system requirements delivered at least five times faster than any other analysis methods; and a higher success rate for IT projects. Born of the science of structured systems analysis, data modeling, and sprinkled liberally with the creative yet practical insights of its creator, Trond Frantzen, the PowerStart recipe for business requirements analysis seemed too good to be true.

Yet, with over 750 client projects offering the proof, the PowerStart Approach does exactly what it says it will do, and much more. Now that I know what this approach is all about, and how it works, I am still incredulous in terms of what this powerful approach delivers and the impact it can have on any project! All it takes is the courage to be different, a commitment to learn the methodology, and the willingness to use it.

Whether you are a business analyst, a systems analyst, or a software engineer, one fact is undeniable: Incomplete or poorly defined requirements leads to difficult system implementation, unsuccessful projects, high costs, and upset clients. The statistics bear this out, as they have done for the last 30 years.

So, if you are a dedicated professional involved in the challenging role of identifying business system requirements, and truly want to break away from the "same old stuff" thinking that still can't deliver on its promise, I encourage you to learn the PowerStart Approach to system requirements analysis. This book is the first step in that journey.

I promise you will never look back, nor will you want to accept anything less than full success for your projects. After all, there is no greater reward than seeing the smiles on the faces of your clients as you truly deliver what they want!



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